

Newamstar

Hall 12 Booth D31

Integration of production and storage

Chinese Newamstar Packaging Machinery will show solutions for integrating and intelligentising the liquid food beverage production, packaging, storage and logistics through the integration of a blowing-filling-capping Combi production line and intelligent stereoscopic warehouse. With the help of "internet+" technology and intelligent terminals, food safety traceability and food & beverage safety has been improved.

www.newamstar.com

**Terekas**

Hall 1 Booth 26

Reduced size, increased attention



International trade fairs constitute an important tool when knocking on the door of new markets. Terekas Sweden AB takes part in several exhibitions each year and finds them useful. "We are currently preparing for the K show in Düsseldorf where we will be introducing our latest PET stretch blower, FlexBlow, that we have been developing for two years. It is a reduced size blower intended for those who need flexibility in relatively small production quantities. Normally PET blowers are rather sizeable and take up a lot of space, so we came up with the idea of building a compact machine that takes up no more space than a saloon car and is easy to operate," Gintautas Maksvytis, Head of Export, notes.

According to Maksvytis, interest in the new model is so high that to support inquiries Terekas Sweden AB is looking to hire 12 additional sales representatives by the end of 2016. The all-electric FlexBlow machines range from 1-5 cavities with a bottle output from 1,000bph up to 7,500bph. It was built for quick bottle format changeover that takes 30m including the change of neck standard, mould, fine tuning and start-up, and will be demonstrated in two continents at the same time in October 2016: at the K-Show, Düsseldorf and at the showrooms of K&G Machinery Works Ltd in Toronto, Canada. In combination with the Sales Conveyor promotion method, Terekas Sweden AB has tripled their flexible PET blower sales this year compared to last year. The company has already signed 17 contracts across the world to date, having sold six flexible series machines last year.

The latest contract signed with a South African Republic company at the beginning of August was the first sale on the African continent. "We believe that more are on the way. After visiting a number of potential clients in SAR this summer we received the first inquiry immediately from the company that was looking for what we had to offer. They signed a reference agreement with us after purchasing the machine, indicating that we will be allowed to bring other potential customers from the country to see our technology in operation at their premises", said Maksvytis.

www.flexblow.com

DID YOU KNOW?

ALPS machines leak test more than 25 billion PET bottles annually.



FIND OUT WHY

Visit us at the K-Show
in Hall 10, Booth B65
or visit
www.alpsleak.com/PET